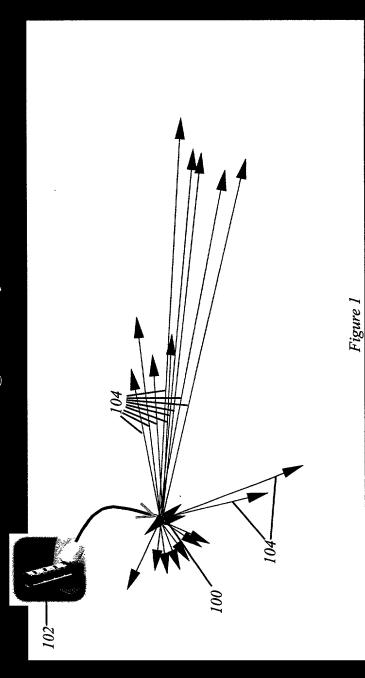
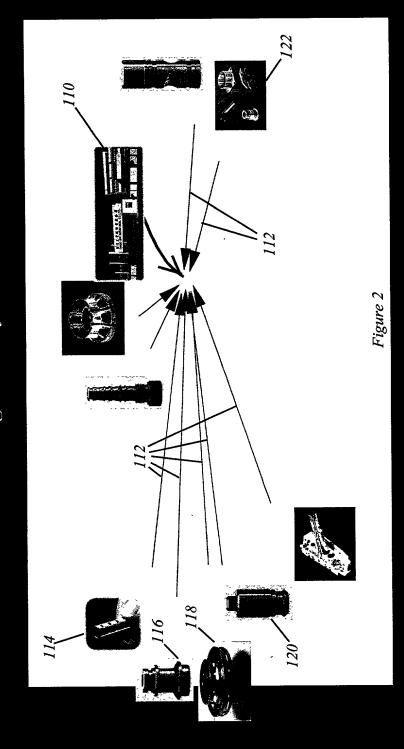
# Ideal coverage for Buyers and Sellers

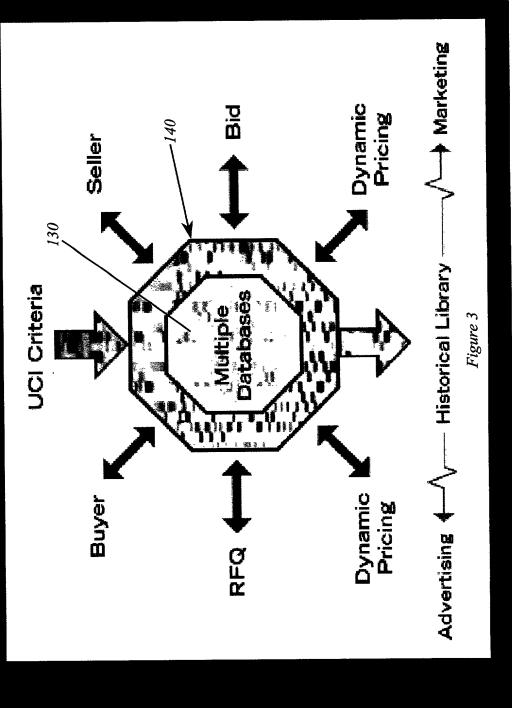


RFQsolutions provides immediate access to all Sellers world wide that exactly meet Buyer requirements and have specific capability to produce the components specified in the Request For Quote (RFQ). The Buyer simply enters the RFQ and the RFQsolutions System does the rest. The system makes the RFQ available to all members who meet the criteria and have the necessary capability. Members have the option of having RFQsolutions email "Notice of New RFQ".

# Ideal coverage for Buyers and Sellers



Two clicks into the RFQsolutions Web site Sellers (Suppliers) can display "View Open RFQs. A display all RFQs are listed. The RFQsolutions System has predetermined that the Seller meets all criteria of the Buyers, the Seller has the necessary capability and the Buyers meet all requirements of the Seller



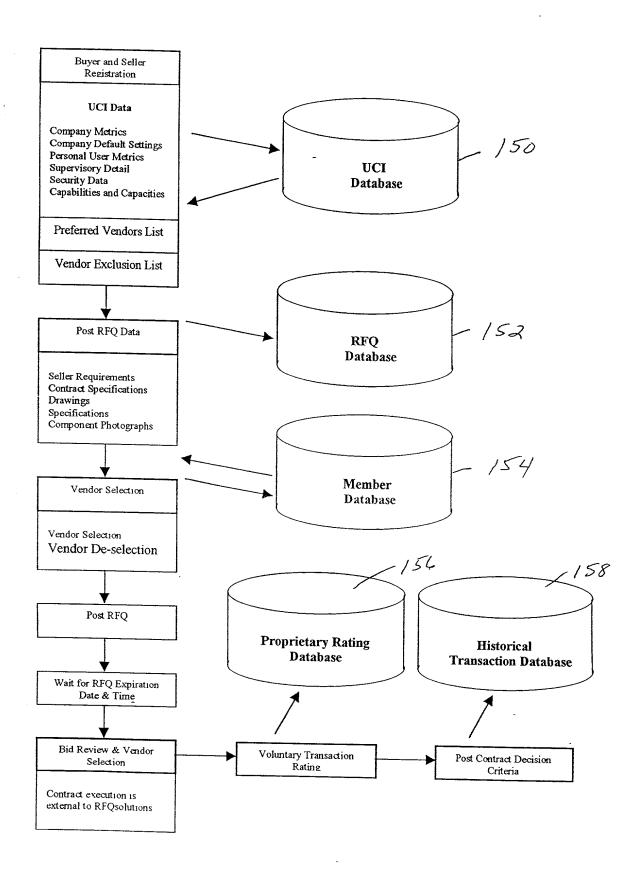
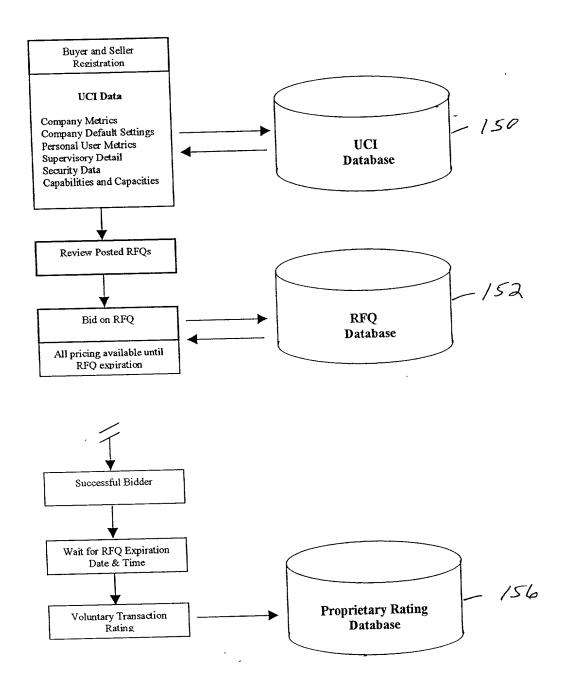
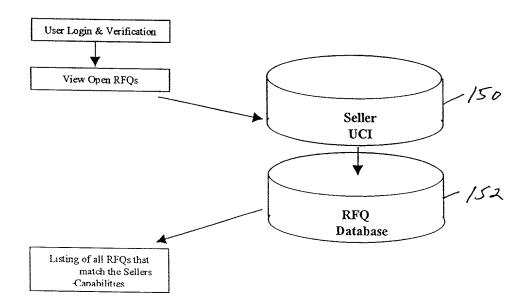


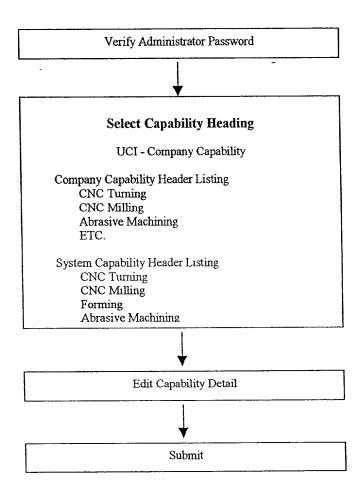
FIGURE 4a





UCI - Company Metrics - General	
Name & Address	
Web site URL	
Contact Information; Key Individuals, Phone, Fax	
Email Addresses; Sales, Marketing, Engineering, Purchasing	
Financial Data; Bank, Annual Sales	
Dunn & Bradstreet Number	
Founding Date - Years in Business	
Facility Size	
Number of Employees	
Unique Company Status (United States Only);  Minority Owned Enterprise, Woman Owned Enterprise, Diversar Owned, Disabled Veteran Owned, Vietnam Vetera	isadvantaged, an Owned
Industries Served	
Geographic Area Served	
Languages Spoken	
Business References	
Quality Systems Employed	
Engineering Systems	
Manufacturing Systems and Methods Employed	
Production Service Categories Available	
Process Capabilities and Capacities	
Product Descriptors, products manufactured or services performed at this	s location
Company Awards & Certificates	
Recent Press Releases and Articles	

### **Edit Company Profile Data**



UCI - C	Company Default Settings
Buyer Company Default Options for Sel	ller Qualifications
Years in Business	
Minimum Facility Size	
Minimum Number of Employees	<u>-</u>
Geographic Area	
Languages Spoken	
Quality Systems Employed	
Engineering Systems	
Manufacturing Systems and Metho	ods Employed
Unique Company Status (United S Minority Owned Enterp Veteran Owned, Disable	States Only); rise, Woman Owned Enterprise, Disadvantaged, ed Veteran Owned, Vietnam Veteran Owned
Production Service Categories Av	ailable
Munimum Seller Quality Rating; (	Quality, Delivery, Price
Seller Company Default Options for Br	uyer Qualifications
Years in Business	·
Geographic Area	
Languages Spoken	
Minimum Buyer Quality Rating;	Payment Rating
Buyer Company "Best Value" Criteria	
Buyer Company Basic Purchase Criter	ria
Company Vendor Lists	
Preferred Vendor	
Excluded Vendors	

UCI - Company Default Settings - Supplier Selection - Preferred V	endor List
Member ID	
Develop Preferred Vendor Lists	
Identify Lists by name, products, services, etc.	
Add Preferred Vendors for each list	
Preferred Vendor Data	
Preferred Vendor - RFQsolutions Identification Number	
Company Name	
Products	

UCI - Company Default Settings - Supplier Selection - Exclude Vendors by List	
Member ID	
Develop Exclude Vendor Lists	
Identify Lists by name, products, services, etc.	
Add Exclude Vendors for each list	
Exclude Vendor Data	
Exclude Vendor - RFQsolutions Identification Number	
Company Name	
Products	

### FIGURE 10a

UCI - Company Default Settings - Supplier Selection - Exclude Vendors Totally	
Member ID	
Develop Exclude Vendor List	
Exclude Vendor Data	
Exclude Vendor - RFQsolutions Identification Number	
Company Name	

UCI - Personal User Metrics - General
Buyer Default Options for Seller Qualifications
Years in Business
Minimum Facility Size
Minimum Number of Employees
Unique Company Status; Minority Owned Enterprise, Woman Owned Enterprise, Disadvantaged, Veteran Owned, Disabled Veteran Owned, Vietnam Veteran Owned
Geographic Area
Languages Spoken
Quality Systems Employed
Engineering Systems
Manufacturing Systems and Methods Employed
Product Descriptors; products or services performed at this location
Minimum Seller Quality Rating, Quality, Delivery, Price
Seller Default Options for Buyer Qualifications
Years in Business
Geographic Area
Languages Spoken
Minimum Buyer Quality Rating, Payment Rating
Buyer "Best Value" Criteria
Buyer Basic Purchase Criteria
Vendor Lists
Preferred Vendor
Excluded Vendors
Member Usage Options
Email Advisor for New Work
Email Advisor for receipt of a Lower Bid
Turn off Targeted Marketing (Banners) - Permission Advertising
Turn off Help "Mouse Overs"

UCI - Personal User Metrics - New Member Training	
Individual Member ID	
Individual Registration Date	
Training Completed	
Training Revision	
Training Modules, Viewed a,b,c,d,e,f,g,h,I,j,k,l,m,n,o,p,q,r,s,t,u,v,w,x,y,z	
Training Modules, Date Viewed a,b,c,d,e,f,g,h,I,j,k,l,m,n,o,p,q,r,s,t,u,v,w,x,y,z	

UCI - Personal User Metrics - New Member Testing	
Individual Member ID	
Individual Registration Date	
Testing Completed	
Test Revision	
Test Modules, Completed a,b,c,d,e,f,g,h,I,j,k,l,m,n,o,p,q,r,s,t,u,v,w,x,y,z	
Test Modules, Date Completed a,b,c,d,e,f,g,h,I,j,k,l,m,n,o,p,q,r,s,t,u,v,w,x,y,z	

### FIGURE 13

UCI - Personal User Metrics - Proprietary Rating System - Buyer	
Rating ID (automatic)	
Member ID (Buyer)	
Transaction ID -	
Rater Member ID (Seller)	
Rating Date (automatic)	
Proprietary Rating System - Buyer	
Timely Pay a - Fast Pay, b - Per Terms, c - Slow Pay	
Quality of Interaction; a - Professional, b - Normal, c - Troublesome	

UCI - Personal User Metrics - Proprietary Rating System - Seller	
Rating ID (automatic)	
Member ID (Seller)	
Transaction ID	
Rater Member ID (Buyer)	
Rating Date (automatic)	
Proprietary Rating System - Seller	
Quality Rating; 10 - Best, 1 - Worst	
Delivery Rating; 10 - Best, 1 - Worst	
Price Rating; 10 - Best, 1 - Worst	
Quality of Interaction; a - Professional, b - Normal, c - Troublesome	

UCI - Personal User Metrics - Proprietary Rating System - Buyer	
Individual Member ID	
Member ID (Buyer Company)	
Proprietary Rating System - Seller	
Quality Rating Percent	
Delivery Rating Percent	
Price Rating Percent	
Quality of Interaction Percent	

UCI - Personal User Metrics - Supplier Selection - Preferred Vendor List Name	
Individual Member ID	
Member ID (Buyer Company)	
Preferred List ID	
List a - List Name	
•	

### FIGURE 17a

UCI - Personal User Metrics - Supplier Selection - Preferred Vendor List							
Individual Member ID							
Member ID (Buyer Company)							
Preferred List ID							
List a - Member ID (Vendor)							

### FIGURE 17b

UCI - Personal User Metrics - Supplier Selection - Exclude Vendors	
Individual Member ID	
Member ID (Buyer Company)	
Exclude List ID	
List Member ID (Vendor)	

UCI - Personal User Metrics - Buyer Basic Purchase Criteria							
Individual Member ID							
Member ID							
Ship to Address							
Bill to Address, Contact							
Terms of Payment, method							
Insure Shipment, amount							
Carrier							
First Delivery ARO, 6 weeks							

FIGURE 19

UCI - Personal User Metrics - Member Usage Options
Individual Member ID
Member ID
Email Advisor for New Work
Email Advisor for receipt of a Lower Bid
Turn off Targeted Marketing (Banners) - Permission Advertising
Turn off Help "Mouse Overs"

### UCI - Personal User Metrics - Buyer Default Options for Seller Qualifications Individual Member ID Member ID Years in Business Minimum Facility Size Minimum Number of Employees Unique Company Status; Minority Owned Enterprise, Woman Owned Enterprise, Disadvantaged, Veteran Owned, Disabled Veteran Owned, Vietnam Veteran Owned Geographic Area Languages Spoken Quality Systems Employed **Engineering Systems** Manufacturing Systems and Methods Employed Product Descriptors; products or services performed at this location Minimum Seller Quality Rating, Quality, Delivery, Price

FIGURE 21

idual Member ID ber ID rs in Business
e in Buciness
5 in Dustices
graphic Area
guages Spoken
imum Buyer Quality Rating, Payment Rating

UCI - Personal User Metrics - Don't Show Feature									
Individual Member ID									
Member ID									
Don't Show RFQ ID									
RFQ ID Expiration Date									
-									

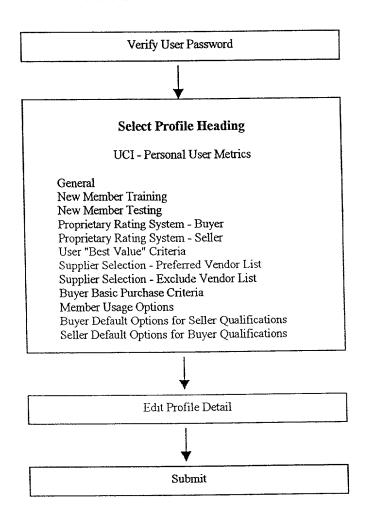
UCI - Supervisory Detail								
Member ID								
Supervisor (Individual Member ID)								
Subordinate (Individual Member ID)								

### FIGURE 24

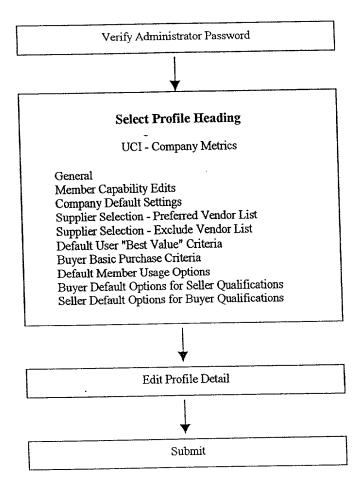
	UCI - Security Data, Individual	
Member ID		
Individual Member ID		
User Name		
Password		

### FIGURE 25a UCI - Security Data, Company Administrator Member ID Company Administrator (Individual Member ID) Administrator Password

### Edit User Profile Data



### **Edit Company Profile Data**



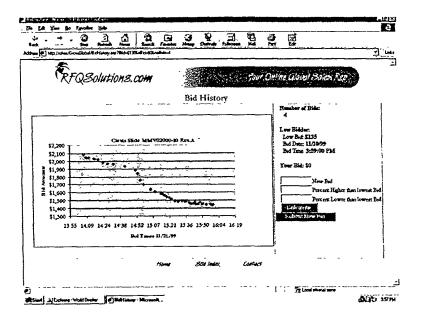
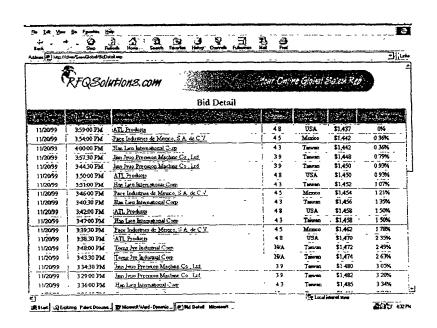
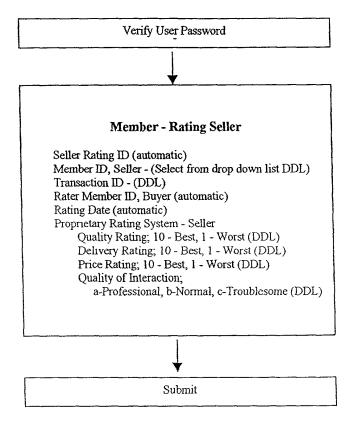


FIGURE 28



### **Proprietary Rating System - Rating Seller**



### **Proprietary Rating System - Rating Seller**

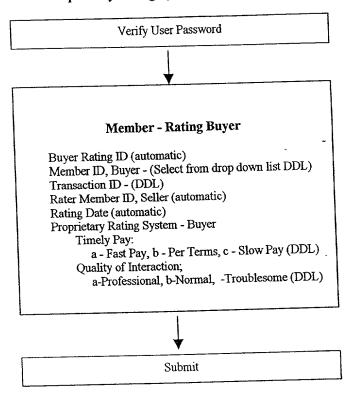


FIGURE 31

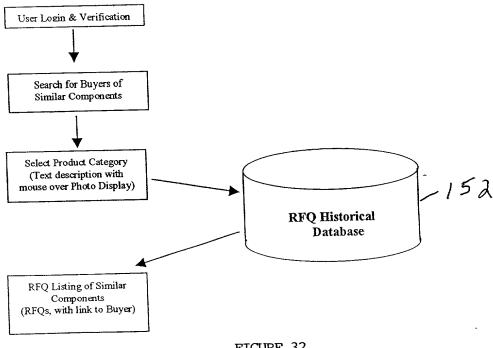


FIGURE 32

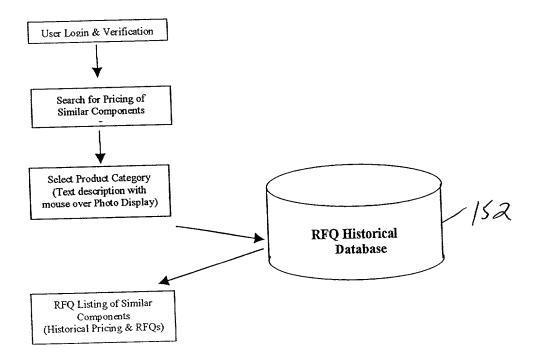


FIGURE 33

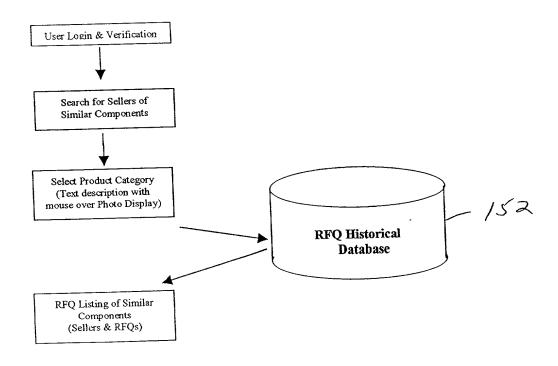
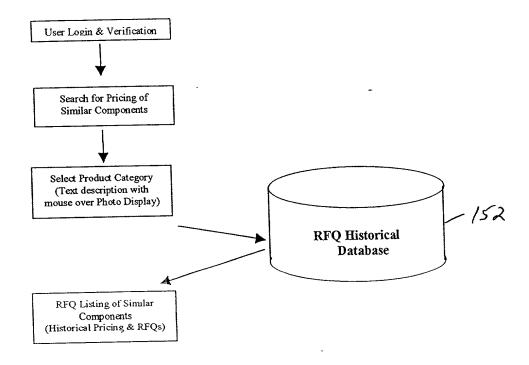
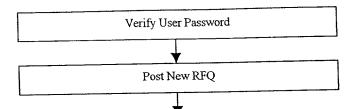


FIGURE 34

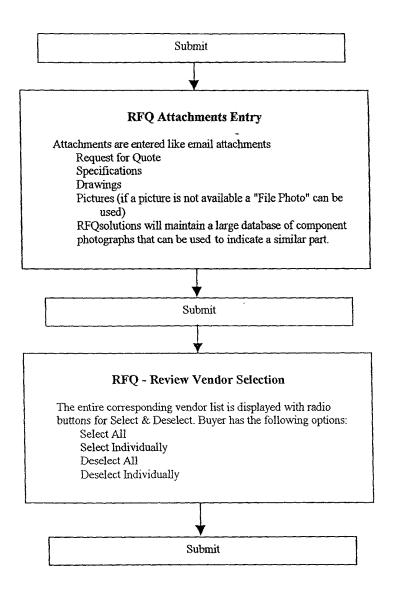




### **RFQ Data Entry**

```
Individual Member ID (automatic)
Member ID - (Select from drop down list DDL)
RFO ID - (DDL)
RFQ Posting Date (automatic)
Buyer Options for Seller Qualifications
     Years in Business - (DDL)
     Minimum Facility Size - (DDL)
     Minimum Number of Employees - (DDL)
     Unique Company Status; - (DDL)
         Minority Owned Enterprise, Woman Owned Enterprise,
          Disadvantaged, Veteran Owned, Disabled Veteran
          Owned, Vietnam Veteran Owned
     Geographic Area - (DDL)
     Languages Spoken - (DDL)
     Quality Systems Employed - (DDL)
     Engineering Systems - (DDL)
     Manufacturing Systems and Methods Employed - (DDL)
      Minimum Seller Quality Rating; - (DDL)
          Quality, Delivery, Price
 Buyer "Best Value" Weighting Criteria - (Verify - DDL)
 Buyer Basic Purchase Criteria
      Quantity - (DDL)
      Quantity per Shipment - (DDL)
      Delivery Schedule ARO - (DDL)
      Bid Closing Date & Time - (DDL)
      Currency - (DDL)
      Payment Terms - (DDL)
      Delivery Information - (DDL)
       Acceptance, Quality System and Method - (DDL)
       Shipping Requirements - (DDL)
       Basic Purchase Order Information - (DDL)
       Anticipated Price - (DDL)
   Vendor List
       Preferred Vendor - (DDL)
       Excluded Vendors - (DDL)
       Global - (DDL)
       Global, Except for - (DDL)
       Any combination of above
   Product Information
       Product/Process Descriptors - (DDL)
        Material - (DDL)
        Basic Shape and Size - (DDL)
```

(Continued)



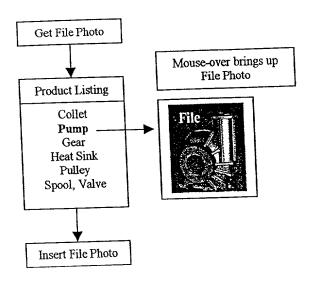
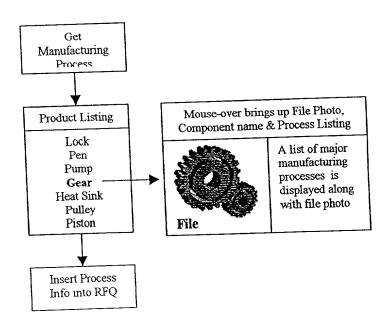
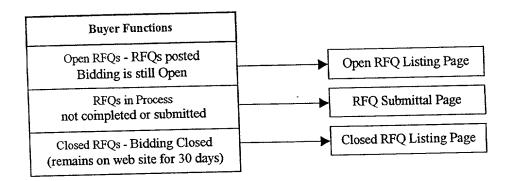
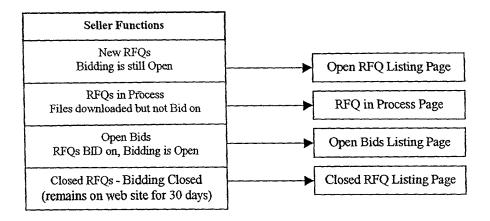


FIGURE 37









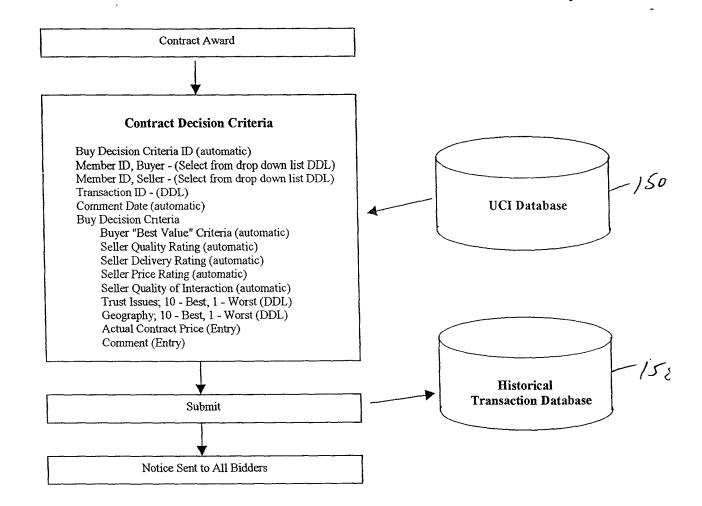
### RFQSolutions.com

### Your Online Global Sales Rep

# i Open Job Listing for: Torng Jye Industrial Corp

The state of the s	First Delivery: 4 weeks ARO	Ouote Posted: 9/21/99	Ouote Due Date: 1/12/00 10:00:00 AM			Chotes Scheduled, o	Quotes Received: 3	Low Bid: \$775	Circa Delivery 10 wooks ARO	Fust L'envery. Le reche rate	Quote Posted: 9/21/99	Quote Due Date: 1/14/00 9:00:00 AIM		Ouotes Scheduled: 11		Quotes Received.	Low Bid: \$25,000	First Delivery: 10 weeks ARO	Ouote Posted: 9/22/99	Out Date 2/11/00 10:00:00 AIM	Choice Date: Milion	• • • • • • • • • • • • • • • • • • •	Quotes Scheduled: 12	Quotes Received: 3	Low Bid. \$112,000	12 12 ADO	First Delivery: 12 Weeks And	Quote Posted: 9/30/99	Quote Due Date: 1/18/00 10:00:00 AIM			
Open for resume for the gard	Description: Will Medium	A Catalinate Alamananian	Material Fuminimumi	Size: D. XD. XD	Order Qty: 10	Delivery: 10 per One Shipment	•	Tommer 1100 O Tomber 1	- 1	Description: Mill, Medium	Material Aluminium		Order Ott. 240	The state of the s	Delivery: 20 per ratum	Estimated Order Value: \$26,000	Customer: USA O O O O	Description Mill Modium		Material: Steel	Size: 12" x 12" x 6"	Order Qty: 600	Delivery, 50 per Month	Testimated Order Walue: \$105,000		Customer, use	Description: Mill, Medium	Material Aluminium	Circ. 12. x 18. x 8	Order Oty: 120	7 PE CF (	
				***			Fine			The state of the s									# ·			» (č	2									

FIGURE 41



### **Building Trust Relationships**

### RFQsolutions - Member Profile

Photographs
Facility
Equipment
Product
Management Team
Quality of the Management Team
Financial stability
Length of time in business
Size of business measured in annual sales,
number of employees, and size of facility
Quality systems in place and Quality Ratings
Production methods in use
Age and type of equipment
Overall appearance of facility
Business references

### Member Web Site (Mandatory Information)

Photographs
Facility
Equipment
Product
Management Team
Quality of the Management Team
Overall appearance of facility
Business references

### **Independent Third Party Ratings**

Dunn & Bradstreet Better Business RFQsolutions' Members

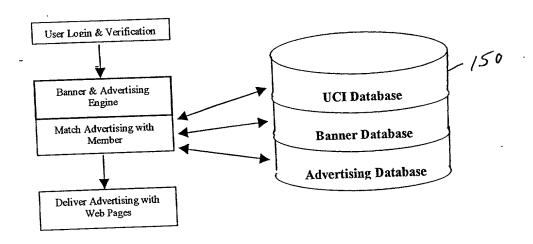


FIGURE 44

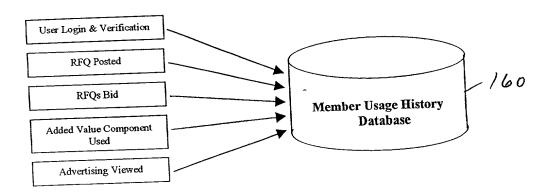


FIGURE 45

